









solutions. Governments are requiring these solutions in new construction projects as well as major remodeling projects,' Steven continues. 'Advances in LED lighting technology have made it possible to create lighting that consumes 10% of the energy used by incandescent and fluorescent lighting. Generation 3 lighting has been tested and complies with UL and CE standards.'

Amber Game Ergo Marketing Manager tells us. 'Among the existing services that Ergo offer we can bring full or part project management to your ideas and designs. Using the CAD software Solidworks, Ergo can bring substantial cost savings to tooling projects.'

'Solidworks is a complete 3D product design solution, providing our development team with mechanical design, verification, data management and communication tools all within the same package. This software is the first validation software created to enable engineers and designers to improve on product quality and safety by testing 3D CAD models under real world conditions prior to manufacture. This, in conjunction with our rapid prototyping and structural analysis services, can significantly reduce tooling costs and lead times as it helps to avoid any modifications of tooled components for either aesthetic, functional or structural purposes.'

As we said at the start, we really do believe that this fine industry is about people. When great people and great products come together...well, the possibilities are endless ●

▶▶▶area. In addition, task lighting can minimise or eliminate the use of overhead lighting, saving energy and costs.'

We move on to talk about the functionality and unique benefits of the collection. 'Functionality is key when it comes to task lighting, and the 360 degree is a key function,' Edmund Ng, Koncept Vice President enthuses. 'The end user can better direct the light as they need it. The user does not need to worry about twisting wires, or any angle limitations which contributes to a better overall user experience. With a 360 spin, the user can even point the light upward to create a soft glow from the ceiling.'

Steven takes over 'The removable head certainly benefits the commercial industry for a number of reasons, offering workplaces swappable daylight sources and providing users ease of product maintenance. Photometrics vary from product to product

and Koncept provides this information on individual product spec sheets which are available and can be downloaded from the CMS Ergonomics website. The lamps are designed to have controlled light beam from a recessed LED light source to minimize glare. Full adjustability of the light head angle also helps the user eliminate indirect glare from reflective surface. Ergo are keen to continue to expand on the services that we can offer our customers and feel that the modular lighting options within the Koncept lighting range partnered with our excellent in house design capabilities and project management enable us to offer our clients the opportunity to develop their own OEM projects.'

We ask about the environmental aspects of LED lamps in the office. Are buyers demanding this environmental aspect? 'Whether it's home or office, buyers recognise the need for sustainable energy

